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# ACRUNET

#### Atlantic Crab Resource Users Network

#### Vera O'Donovan BIM

Funded by Atlantic Area Transnational Programme



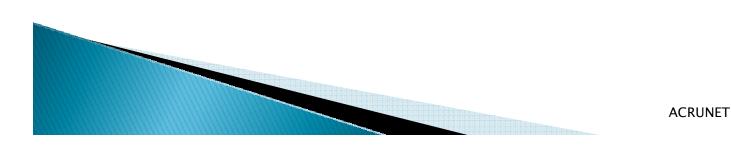
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- Background
- Challenges Identified
- Possible Solutions
- ACRUNET
  - o Project Budget
  - Project work plan
- Proposal for collaboration



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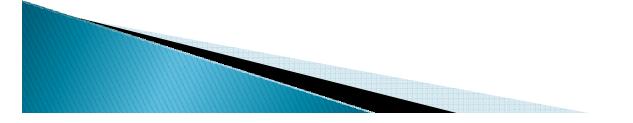
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Ten meetings occurred Sept 2008 - May 2010 They were initiated by industry representative organisations:

- Ireland KFO
- NFFO UK
- SAGB UK
- Scotland ► SFF
- CNPMEM

France

And attended by national governance, development agencies & NGOs



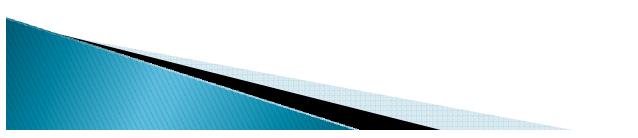
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# Challenges Facing Industry

- Lack of trust
- Complex fishery
  - Offshore versus inshore
  - Live crab versus processed crab
- Rising costs
- Steady growth in landings but not in demand
- Little significant management





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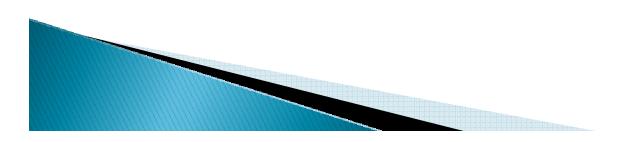
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### **Possible Solutions**

- > 25% reduction in landings
- Pan-European market promotion of brown crab

# Something had to happen on a transnational level....





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#### **Conclusions:**

A trans-national problem which needs trans-national solution

- Address the problem with:
  - Pan-European industry coherence
  - Rational management of crab fisheries

+

Promote the product

#### = ACRUNET

 An industry network which will look at all these issues and come up with options.



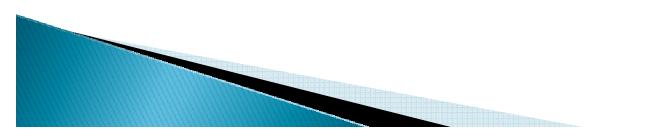
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#### Atlantic Crab Resource Users Network

- Submitted under Priority 1 "Promote transnational entrepreneurial and Innovation networks" of the 3rd call for the Atlantic Area Transnational Programme
- 15 partners from 5 Atlantic Area Member states
- Lead Partner BIM Ireland
- Total Budget of €2.25 Million





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## Partners

- Ireland BIM, KFO, MI, Bord Bia
- VK Seafish, CEFAS, SAGB, SFF, NFFO, Seafood Scotland
- France CNPMEM, France Agrimer & Ifremer
- Portugal IPMA
- Spain CETMAR





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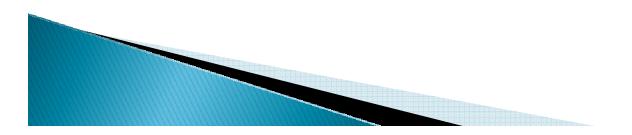


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## **Primary Aims**

- Tackle common challenges
- Build on work of UK/Ireland Crab Group & CNPMEM
- Formally establish network



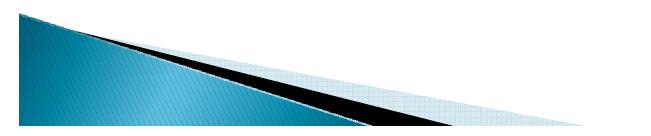
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#### **Common Challenges**

- Effective industry communication
- Industry interface with Science/Management
- Quality Standards
- Economics of Sector
- Innovation and New Products
- Promotion of Brown Crab





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Network development & Transnational co-op Activity Lead: Killybegs Fisherman's Organisation

- Primarily Industry Partners Resource Users
- KFO, NFFO, SFF, SAGB, CNPMEM + State Partners
- Communication & Information Exchange
- Input into other project activities e.g. Quality Std.
- Possible forum for Conflict Resolution

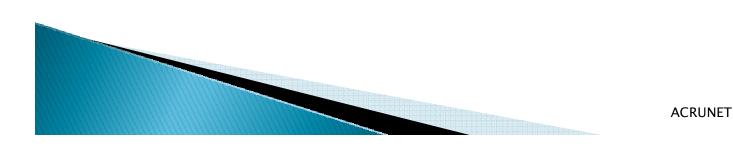
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## **Effective Industry Science/Management** interface for Brown Crab Activity Lead: Marine Institute

- Review current policies & management
- Data, Indicators, Assess against Standards such as MSC
- Consult & make recommendations
- Identify stock management units
- Recommend management measures





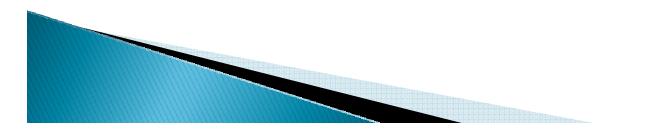
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## **European Quality Standard for Brown Crab** Activity lead BIM

- Industry Input to BIM, SeaFish, IPMA
- Develop Common European Quality Standard ISO 65 accredited
- Develop Grading Guide
- Develop Crew Training



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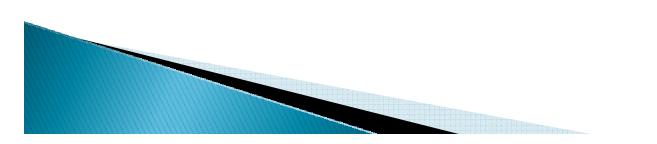
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Economics of Brown Crab Sector Activity Lead SeaFish Economics Unit

- Investigate Economics of Sector
- Identify Critical Cost Points
- Assess supply and demand in key markets
- Identify actions to increase competitiveness at critical cost points
- Investigate opportunities for value added crab products





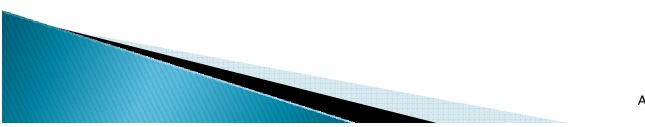
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Innovative technologies & Knowledge Transfer Activity Lead IPMA Portugal

- Investigate gaps and opportunities
- Specific value added investigations
- Opportunities for waste by-products
- Improve long distance transport to Spain & Portugal
- Expand to other long distance European markets



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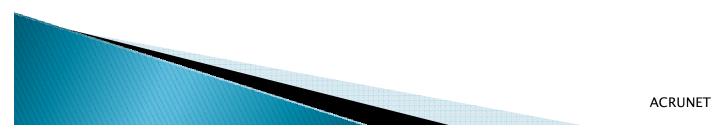
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Focused European Consumer Education and Marketing of Brown Crab Activity Lead France AgriMer

- Focused in-store tastings
- Data collection on consumer behaviour
- Development of point of sale materials in conjunction with activities 3,4, 5 and 6





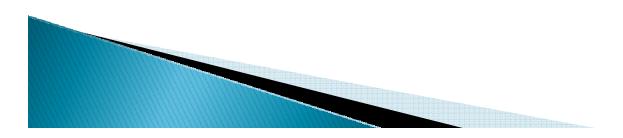
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#### Other facts

- Project duration is 3 years (July 2012-June 2015)
- Preparatory Meeting June 2012
- 1st project meeting September 2012
- Communications budget €149,678





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- There are many areas of ACRUNET which are of interest to the NWWRAC now and in the future.
- We would like to propose formal annual communication with the NWWRAC and possibly more regular interaction with the geographical working groups. The ACRUNET project can finance its activity in this regard.



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#### Thank you

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