



Economic consequences of the de minimis exemption on megrim on the Spanish trawl fleet operating in the ICES sub area VII

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Abstract:

In this work the likely impacts of the de minimis exemption to the landing obligation for the catches of megrim made by the Spanish trawl fleet operating in the ICES subarea VII are calculated.

For doing so a bio-economic simulation model has been conditioned in where the main settings of the ICES working groups providing with biological advice for the stocks concerned have been used.

Results show how the landing obligation would produce a high economic impact for the fleet while a de minimis would only slightly reduce this impact.

Keywords: Landing obligation; Trawl fleet; de minimis.

Palabrasclave: Obligación de desembarco; Flota de arrastre; *de minimis*.



1. Introduction.

The Ministry of Agriculture, Food and Environment, through the Secretary for Fisheries, requested AZTI a study to analyze the economic impact of landing obligation in the trawl fleet targeting megrim.

Landing obligation (LO) is part of the Common Fisheries Policy (CFP) (EU, 2013). The aim of this discard ban is to reduce the waste of the sea-protein that discards create or at least the waste created in terms of human consumption (direct or not). Landing obligation has also the intention of boosting changes to end up with more selective fisheries.

The Article 15 of this regulation foresees de minimis exemptions up to 7%-5% (depending on the year) of the total annual catches of the species subjected to landing obligation. Such exemption can be applied if scientific evidence indicates that increases in selectivity are very difficult to achieve or to avoid disproportionate costs of handling unwanted catches. It can be applied for those fishing gears where unwanted catches per fishing gear do not represent more than a certain percentage, to be established in a plan, of total annual catch of that gear.

This study is focused on a Spanish trawl fleet that operates in the ICES sub area VII and in particular on one of its métiers targeting megrim. There are not specific works in terms of the possible selectivity improvements that can be undertaken in order to reduce the discards of this fleet. However, in adjacent areas such as the Bay of Biscay, there are scientific works for similar trawl fleets that expose the difficulties of doing so (Alzorriz et al., 2016). Given that, the de minimis exemption for megrims based on the fact that improvements in selectivity in this fishery (trawlers in subarea VII) and for this species (megrim) are very difficult to achieve for this fleet (Spanish trawlers). Nevertheless it is important to consider the likely ecological and economic implications of this exemption, before putting them into force.

In that sense, the objective of this work is to present the economic and biological results that would be obtained from the application of a de minimis

exemption for megrim on the OTB_DEF_70_100 metier of the Spanish trawl fleet operating in ICES subareas VII.

For doing, so a full feedback bioeconomic model (FLBEIA) has been conditioned using the available data in order to anticipate the consequences of the application of a de minimis for megrim by the mean of simulations. That is, the objective is not to provide the exact amount that is to be lost-gained through the application of the de minimis, but to compare the performance of the fishery under different scenarios.

2. Material y methods

2.1 Area and fleets studied

The fleet studied is the Spanish trawl fleet operating in the whole ICES sub area VII (Figure 1):

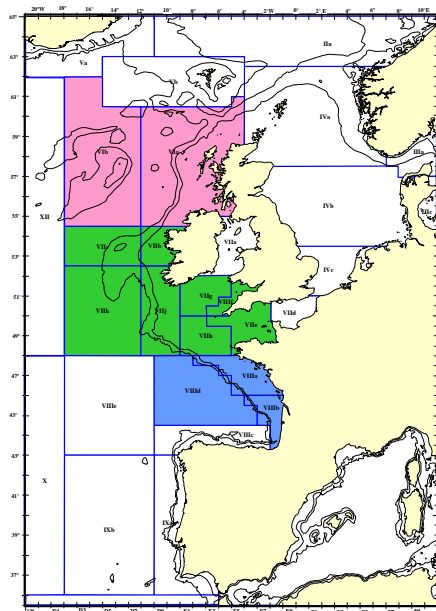


Figure 1. Fishing fleet studied (in Green)

This fleet uses otter trawl as the main gear. Its operation can be more easily explained using the main métiers defined for it, according to the Data Collection Framework (EC, 2008). In that sense a métier can be defined as the group of operations target to the same species, or group of species, in the same



area and/or time of the year following the same exploitation pattern. The two métiers in which the activity of this fleet can be divided are:

OTB_DEF_110_119. The predominant gear for this métier is an otter trawl with a codend mesh size between 110 and 120 mm. This is a métier facing a mixed fishery taking predominantly gadoid species such as haddock and saithe and groundfish species such as anglerfish and megrim. Historically, cod was more important but the depleted nature of the stock has reduced fishing opportunities. In recent years, hake has become increasingly important. In the deeper water on the shelf slope, species such as blue ling are also caught.

OTB_DEF_70_100. The predominant gear for this métier is an otter trawl with a codend mesh size between 70 and 100 mm. This is a métier facing a mixed fishery targeting flatfish, principally megrims and anglerfish, with hake as one of the main by catches. This last métier, OTB_DEF_70_100, is the one studied from now on.

Figure 2 can be used as a reference of the mixed composition of the landings of this métier. As it can be seen more than 80 species are landed and are part of the revenue composition of the fleet (Figure 3).

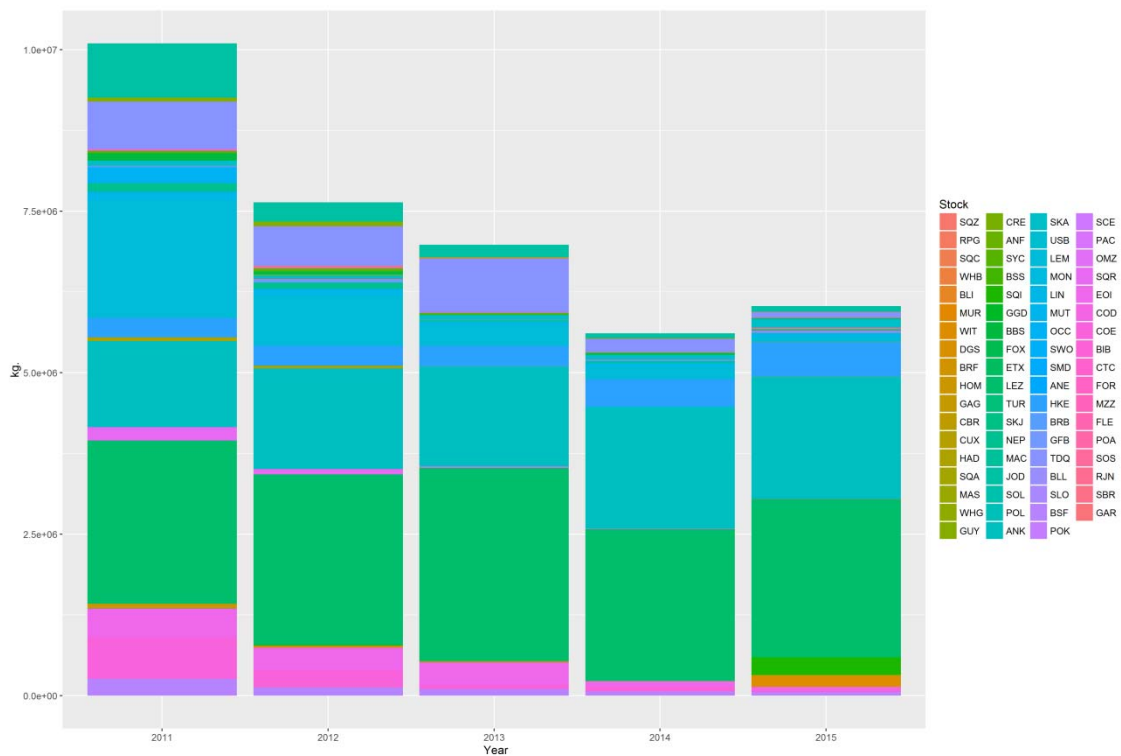


Figure 2. Landings composition (in kg.) by species for the OTB_DEF_70_100 métier of the Spanish trawl fleet operating in ICES sub-areas VII. Source: IEO.

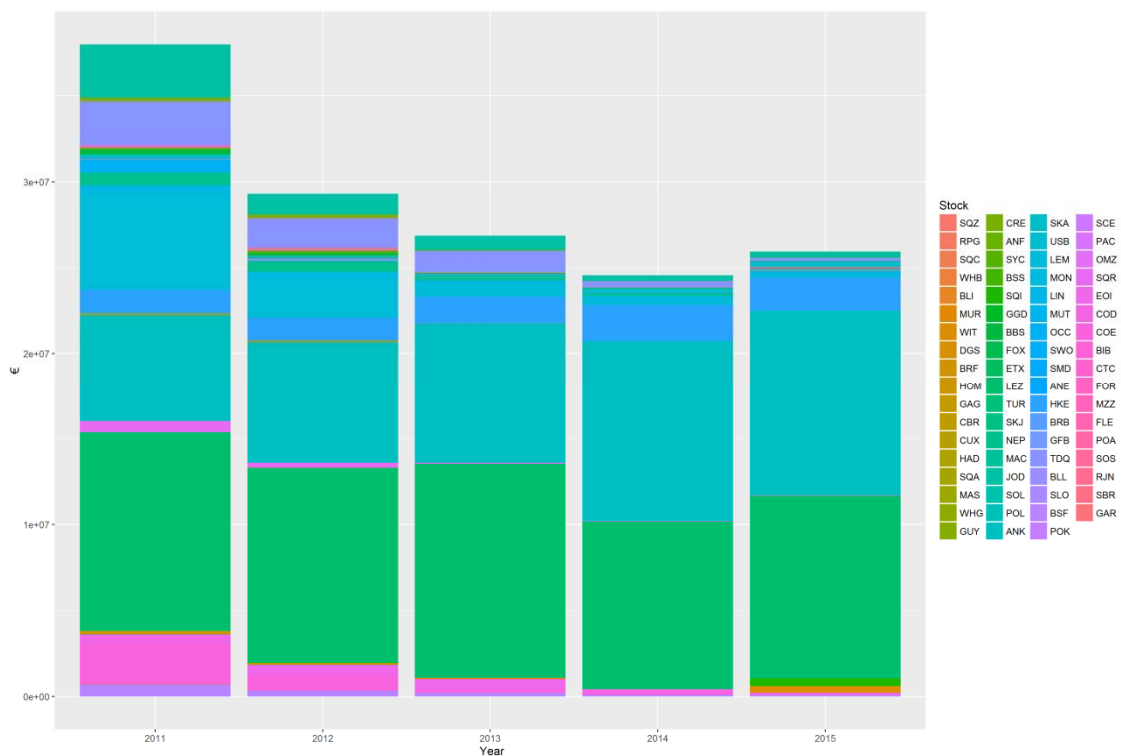


Figure 3. Landings value (in €) by species for the OTB_DEF_70_100 métier of the Spanish trawl fleet operating in ICES sub-areas VII. Even if there are more



than 80 species taking part of the landing composition, six of them account for approximately the 80% of the value (Figure 4) and quantity (Figure5).

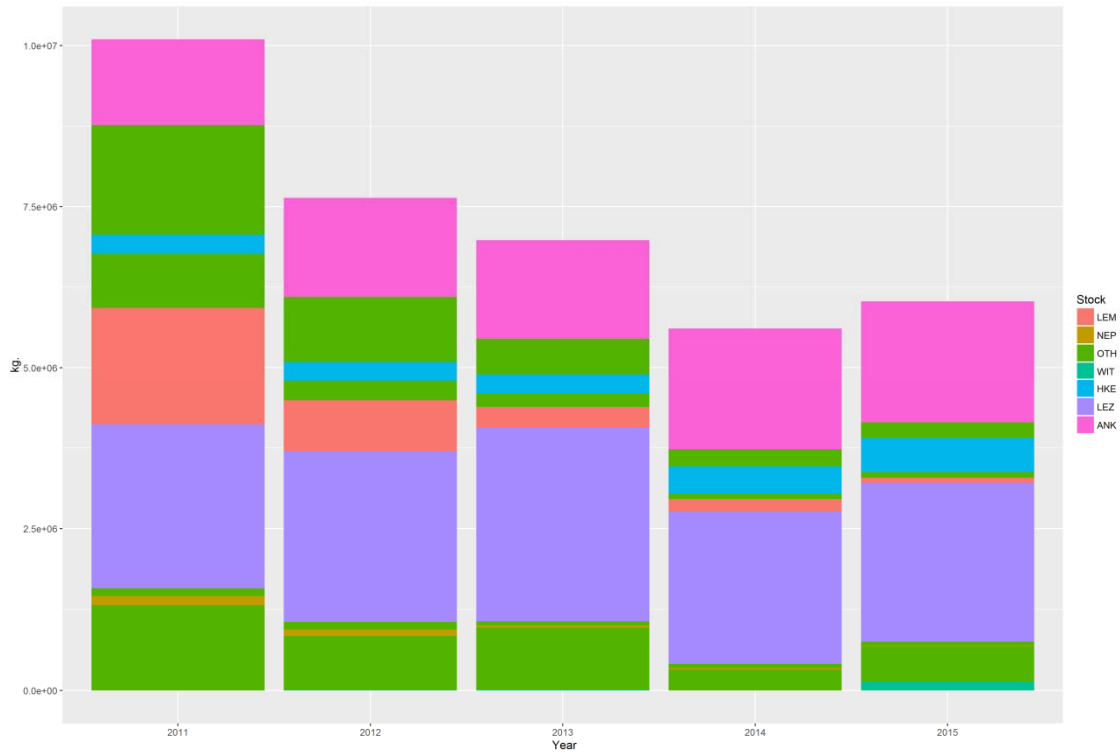


Figure 4. Landings composition (in kg) of the 6 main species for the OTB_DEF_70_100 métier of the Spanish trawl fleet operating in ICES sub-area VII.

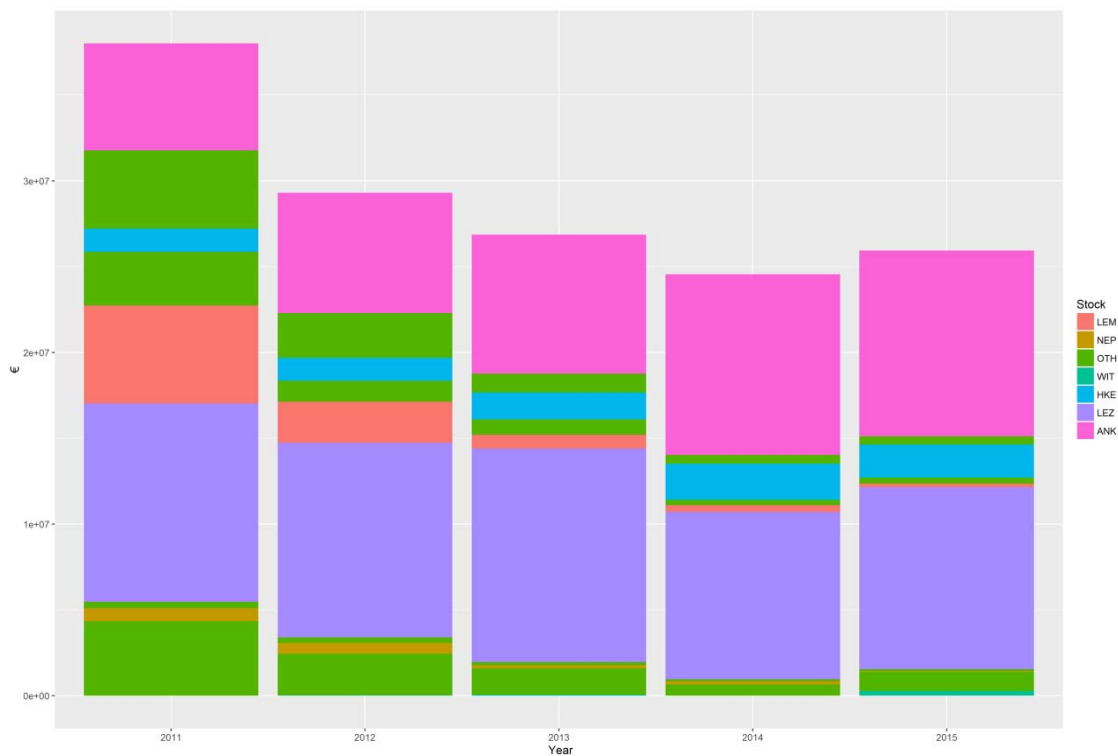


Figure 5. Landings value (in €) of the 6 main species for the OTB_DEF_70_100 métier of the Spanish trawl fleet operating in ICES sub-areas VII. These six main species are: Megrim (36% of the catches and 38% of the value), Anglerfish (22% of the catches and 30% of the value).

In terms of the discards rate of this fleet and according to Anon. (2014) the mainspecies discarded and their discard rate is presented in Table 1.

Table 1. Discard rate (average 2010-2012) for the OTB_DEF_70_100 métier of the Spanish trawl fleet operating in ICES sub-areas VII. Source: Anon. (2014).

Stock	Tasa de descarte
HKE	7 %
LEZ	35 %
ANF	18 %
WIT	12 %
HAD	92 %
NEP	42 %

2.2. Description of the simulation model used.



Simulations have been performed using FLBEIA (Garcia et al., 2013) (Jardim et al., 2013; García et al., 2016; Prellezo et al., 2016). This is a simulation bioeconomic model coupled in all its dimensions (economic, biologic and social). It has been developed in R (R-Core, 2014) using FLR libraries (Kell et al., 2007).

2.3 Fleets conditioning

The analysis is centred on the Spanish fleet operating in sub area VII, however this is not the only fleet considered in the simulation. Fleets included are those used in ICES (2014a), that is, those included in the ICES working group assessing the northern stock of hake and megrim. It includes trawlers, gillnetters and longliners operating in the ICES sub-areas VIII and VII, from UK, Ireland, France and Spain. There is a group of “others” that accounts for the fishing mortality of hake and megrim that is not covered by the fleets explained above. It implies that all the fishing mortality of hake and megrim stocks has been included, although divided by fleets.

Not all these fleets are equally conditioned. The fleets for which costs and prices are included explicitly is the Spanish fleet operating in ICES Divisions VIII a,b,d (see Figure 1) and the Spanish fleet operating in the ICES sub area VII. These two fleets are composed of different vessels.

Costs of fishing of the Spanish trawl fleets has been obtained from the Annual Economic Report (AER) of the EU fishing fleet (STECF, 2015). The specific fleet segment considered has been the demersal trawlers between 24



and 40 meters of length. The particular values obtained for this fleet are presented in Table 2.

Table 2. Costs data of the fleet considered in the simulation

Variable	Spanish trawler fleet (VII)	Units
Fuel cost	1595	€/day
Crew cost	31%	% incomes from fishing
Other variable costs	630	1000 €/day
Fixed costs	161608	€/vessel/year
Capital costs	318859	€/vessel/year
Depreciation	79026	€/vessel/year

Source: AER 2015

Three types of cost dynamics have been considered in the study. Variable costs and fuel costs change with the fishing effort, crew costs change with the revenue obtained from the landings and, finally, capital, depreciation and fixed costs change with the number of vessels. The average unit value of these costs (e.g., fuel cost per fishing day or fixed costs per vessel) is kept constant along all the years of the simulation.

2.4. Population dynamics



The conditioning of the population dynamics is the same as in Prellezo et al.(2016). Twelve stocks have been introduced in the biological operating model:

Megrim (*Lepidorhombus whiffiagonis*), Hake (*Merluccius merluccius*), black anglerfish (*Lophius budegassa*), White anglerfish (*Lophius piscatorius*), Western Horse mackerel (*Trachurus trachurus*), Mackerel (*Scomber scombrus*), Blue whiting (*Micromesistius poutassou*), Rays (*Leucoraja naevus*), Inshore squids (*Loliginidae*), Seabass (*Dicentrarchus labrax*), Cuttlefishes and bobtail squids (*Sepiida*, *Sepiolidae*) and Red mullet (*Mullus surmuletus*).

Hake has been simulated using an age structured dynamic and the data necessary to condition the model has been taken from ICES assessment working group reports (ICES, 2014a). The stock recruitment relationship (S-R) used is a Bayesian segmented regression (Butterworth and Bergh, 1993) (Barrowman and Myers, 2000) which is consistent with the methodology used by ICES on estimating the reference points of this stock (ICES, 2014a). The population has been projected combining this S-R relationship with the exponential survival equation provided in Quinn and Deriso (1989). The reference target point used is the MSY fishing mortality (FMSY).

The value for hake is 0.27 and has been calculated by ICES (ICES, 2014a). The TAC advice is generated using the Harvest Control Rule (HCR) provided by ICES in the framework of the Maximum Sustainable Yield (MSY) (ICES, 2012). This HCR implies that FMSY for hake is advised unless the biomass falls below a trigger biomass (46200 tonnes (ICES, 2014a)). If this happens a linear



reduction of this biomass is advised in order to recover the biomass. There is also a third reference point, the limit biomass (33000 tonnes (ICES, 2014a)). If the biomass falls below this last limit, the F advised should be zero ($TAC=0$).

Megrim has been simulated using an age structured dynamic. The conditioning has been based on the stock assessment model used by ICES to give advice. Currently, this is used by ICES only as trends (ICES, 2014a). The S-R relationship used is a deterministic segmented regression. The population has been projected combined this S-R relationship with the exponential survival equation provided in Quinn and Deriso (1989). Megrim has not a defined FMSY, however, TAC advice is provided using the ICES annex IV decision rule (ICES, 2012). The TAC advice is obtained using a biomass index of the previous 5 years. If the index of the last two years is a 20% higher than the index of the first three years (of this 5 years period) the TAC advised is increased in a 15%. If the index of the first three years is a 20% higher than the index of the last two years the TAC advised is reduced in a 15%. In any other case in between these two cases, TAC is not changed.

Western horse mackerel, blue whiting and mackerel are widely distributed stocks exploited by several fleets apart from those considered here. Although the catch of these stocks is relatively important for the Spanish trawl fleet, the amount of catch harvested by it is small in comparison with the international catch of these stocks. Hence, the catch of this fleet is supposed to have little impact on the dynamics of them. For the historical period, the conditioning has been done using data from working group reports (ICES, 2014b). However, as it is practically impossible to include in the model all the fleets that catch these



stocks, in the projection part of the simulation it has been assumed that the biomasses of these stocks stay constant and equal to the average of the last three years biomasses (2011-2013).

For, rays, inshore squids, seabass, cuttlefishes, bobtail squids and red mullet there is no assessment. However, it has been important to consider that their catches are related to the effort deployed by the fleets. Given that, an arbitrary biomass has been set with the only condition that this has to be consistent with the catches at all the levels of fishing effort observed in the past.

In the historical period discards data for hake and megrim the discard data used in the ICES assessment group has been included in the model, and the fleet share used by it, included.

2.5. Uncertainty

Stochasticity in the model is introduced using Monte Carlo simulation and has been incorporated only in the biological side (in the S-R relationship). For hake and megrim a lognormal multiplicative error around the S-R curve (with a variation coefficient equal to the one observed in the historical period) has been used. 250 iterations have been run. For the case of hake there is another source of uncertainty derived from the Bayesian stock recruitment model fit. At each iteration of the simulation, parameters are drawn from the joint posterior distribution of the Bayesian model fit. For the sake of simplicity results are provided in medians.

2.6. Fishing Effort



The interaction between fish population and catch is done in biomass and the relationship between catch and effort is based on a Cobb Douglas production model (Cobb and Douglas, 1928) at age level with constant return to scale (i.e. elasticity of effort and biomass equal to 1). Historical catchability is calculated using historical biomass and effort data in the Cobb-Douglas function, i.e. catchability is equal to catch divided by the product of biomass and effort. In the projection, catchability is assumed to be constant and equal to the 2011–2013 average. This procedure has been used for all the métiers and all the explicit stocks, individually.

The historical part of the evolution of the fishing effort is presented in Figure 6 (left). It shows the number of fishing days has been decreasing along the last 5 years.

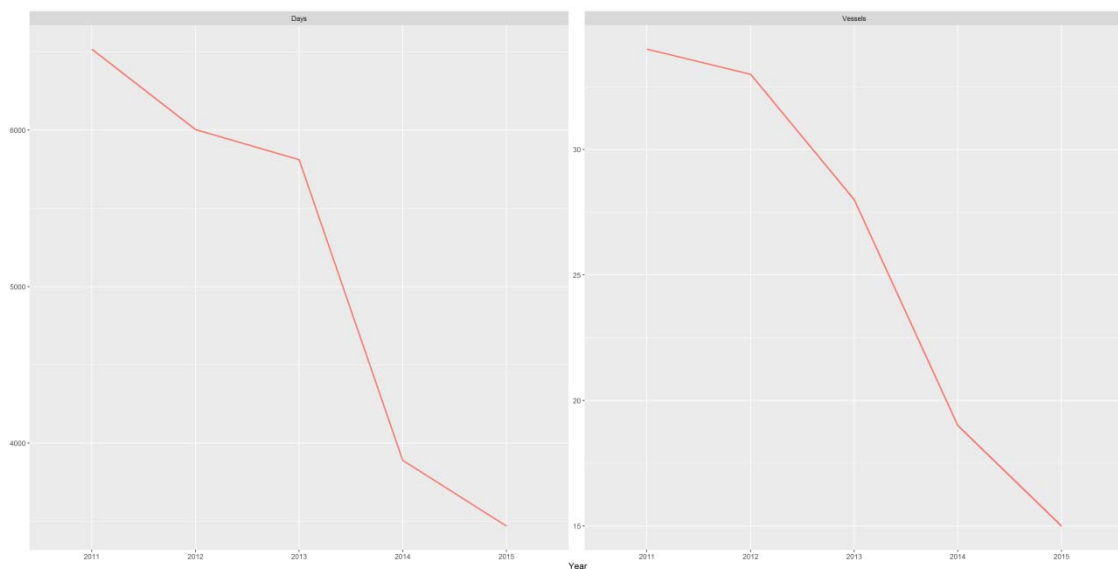


Figure 6. Evolution of the fishing effort (left) and number of vessels (right) for the



OTB_DEF_70_100 métier of the Spanish trawl fleet operating in ICES sub area VII in the period 2011-2015. Source: IEO.

For the projection of this effort in the simulations performed the approach taken is based on the Fcube method (Ulrich et al., 2011). The effort corresponding to the TAC-share of each stock caught by the fleet is calculated. It has been assumed that the effort share along métiers is fixed and that the selection of the effort level is done in each step.

2.7. Capital: Number of vessels

In the historical part the evolution of the fishing fleet is presented in Figure 6 (right). The recent evolution (2011-2015) shows how the number of vessels has been decreasing along these 5 years. For the projection of the number of vessels, the investment or disinvestment in new vessels (capital changes) has also been simulated following the model described in Salz et al. (2011). This model relates the investment and disinvestment in new vessels with the ratio between revenue and break even revenue. The break-even revenue stands for the amount of revenue needed to cover both, fixed (in Table 2) it includes repairs, maintenance, insurance premium and administration costs) and variable costs. Variable costs are those changing with the value of landings, such as the crew remuneration, and those changing with the fishing effort, such as fuel cost and other variable costs (Table 2).

The annual investment for each fleet is determined by the possible maximum investment multiplied by the profit share (ps in Eq. 1). Profit share stands for the percentage of the profits that are re-invested in the fishery;



however, investment in new vessels will only occur if the operational days of existing vessels are equal to maximum days (Table 1). If they aren't, the algorithm increases the effort of the current fleet. If they are equal to the maximum days, the investment decision follows the rule below:

$$\text{Si} \begin{cases} \psi < 0 \text{ y } ps\psi < 0.2 \text{ Inversión} = ps \times \psi \\ \psi < 0 \text{ y } ps\psi > 0.2 \text{ Inversión} = 0.2 * Flota_{t-1} \\ \psi > 0 \text{ y } ps\psi < 0.1 \text{ Inversión} = ps \times \psi \\ \psi > 0 \text{ y } ps\psi > 0.1 \text{ Inversión} = 0.1 * Flota_{t-1} \end{cases} \quad (1)$$

In Equation 1 ψ is equal to the ratio between (REV-BER) and REV. REV stands for the revenues obtained by the fleet and BER stands for the break-even revenue (the level where the fleet expects to generate neither profits nor losses from the total number of landings). There is not an estimation of profit-share (ps) available to the authors for this fleet. In that sense it has been decided to use this obtained in (Prellezo et al., 2016). This implies that it has been assumed that 30% of the profits are re-invested in the fishery. However, this value can be quite variable and in reality depends on external (e.g. overall economy situation) and/or particular (e.g. expected future revenues, expected retirement date) factors.

0.1 stands for the limit on the increase of the fleet relative to the previous year and 0.2 stands for the limit on the decrease of the fleet relative to the previous year. Again, in these two cases, there are no estimations and they have been obtained from the same source as the ps .

2.8. Prices of fish



Prices of fish (Table 3) have been assumed to be constant. For the stocks for which their dynamics have been explicitly model, prices at age group are used. For the other (OTH) group, an average price has been calculated.

Table 3. Species considered and first sale prices. Source: AZTI.

Code	Age	Average price
ANK	all	5.53€
HKE	<3	2.27€
HKE	3	2.16€
HKE	4	2.07€
HKE	>4	2.89€
MEG	<7	4.02€
MEG	7	4.11€
MEG	>7	5.14€
MON	all	4.38€
OTH	all	3.24€

2.9. Scenarios analyzed

The scenarios do reflect only the management alternatives in the Spanish trawlfishing fleet operating in sub-area VII. However, there are other factors that affect the conditioning of the model. The most important thing is that the results include the inclusion of the landing obligation on hake (with a de minimis for years 2016-2019) for the fleets targeting them (mainly trawlers operating in Divisions VIII abde). This is important given that hake which is not subject to the landing obligation for the métier studied due to their condition of non-directed species, is a single management stock that is distributed, among others, in



areas VIII and VII. Three scenarios have been compared in relative terms to a baseline scenario. The main characteristics of each one are:

Statu quo: This scenario will be based on the no application of landing obligation to this fleet and reflects an extrapolation of the fishing pattern of the historical period conditioned in the simulation model

Landing obligation scenario: This scenario responds to the application of the landing obligation of megrim in area VII, from 2017 onwards. The implementation of this scenario is based on considering that the effort of this métier cannot be increased once the quota share of the first species is reached. In this scenario an uplift of the TAC of megrim has been simulated in the advisory process. That is, when landing obligation is in place, the TAC advice is given in terms of catches instead of landings.

De minimis for megrim: This scenario is based on the Landing obligation scenario in where on top of it a de minimis exemption is granted for megrim. This de minimis is of 7% in 2017 and 2018 and of 6% in year 2019.

3. Results

Results in terms of the evolution of several transversal and economic indicators are presented in Figure 7. The specific indicators used are:

- Fishing effort: Days at sea.
- Revenue: Value of all the landings in €.
- Gross Value Added (GVA): The sum of the remuneration to the crew and the remuneration to the capital (profit) in €.



□ Profits: It stands for the remuneration to the capital and is calculated subtracting all the costs from the landings value (revenue).

For the case of fishing effort (Figure 7 top-left) there is a decrease in the effort that can be applied when the landing obligation is introduced compared with the statu quo (no landing obligation) scenario. This decrease is lower, when a de minimis is granted where this extra effort is used to catch the extra catch allowed for themegrim through. The average (2017-2019) reduction of effort when landing obligation is introduced is of 4.1%, and when de minimis is applied of 3.7%.

In terms of revenue and gross value added and profits (Figure 7), the difference between the statu quo scenario and the other two are also negative. For the case of revenues the application of the landing obligation will reduce them in a 5.8%, while the de minimis will only change this reduction to 5.4%. However, this higher revenues provided by the de minimis are created at the expense of a slightly higher effort (there is more to catch for the same quantity landed) which implies that the GVA, which has been reduced by the application of the landing obligation in a 7.3%, with the introduction of de minimis would be reduced (compared with the statu quo) in a 6.9%. The same effect is being created in terms of profits. The application of the landing obligation will reduce them in an 8.4% without de minimis and in a 7.9% with de minimis.



Figure 7. Evolution of transversal and economic indicators for the different scenarios in relative terms to the statu quo:

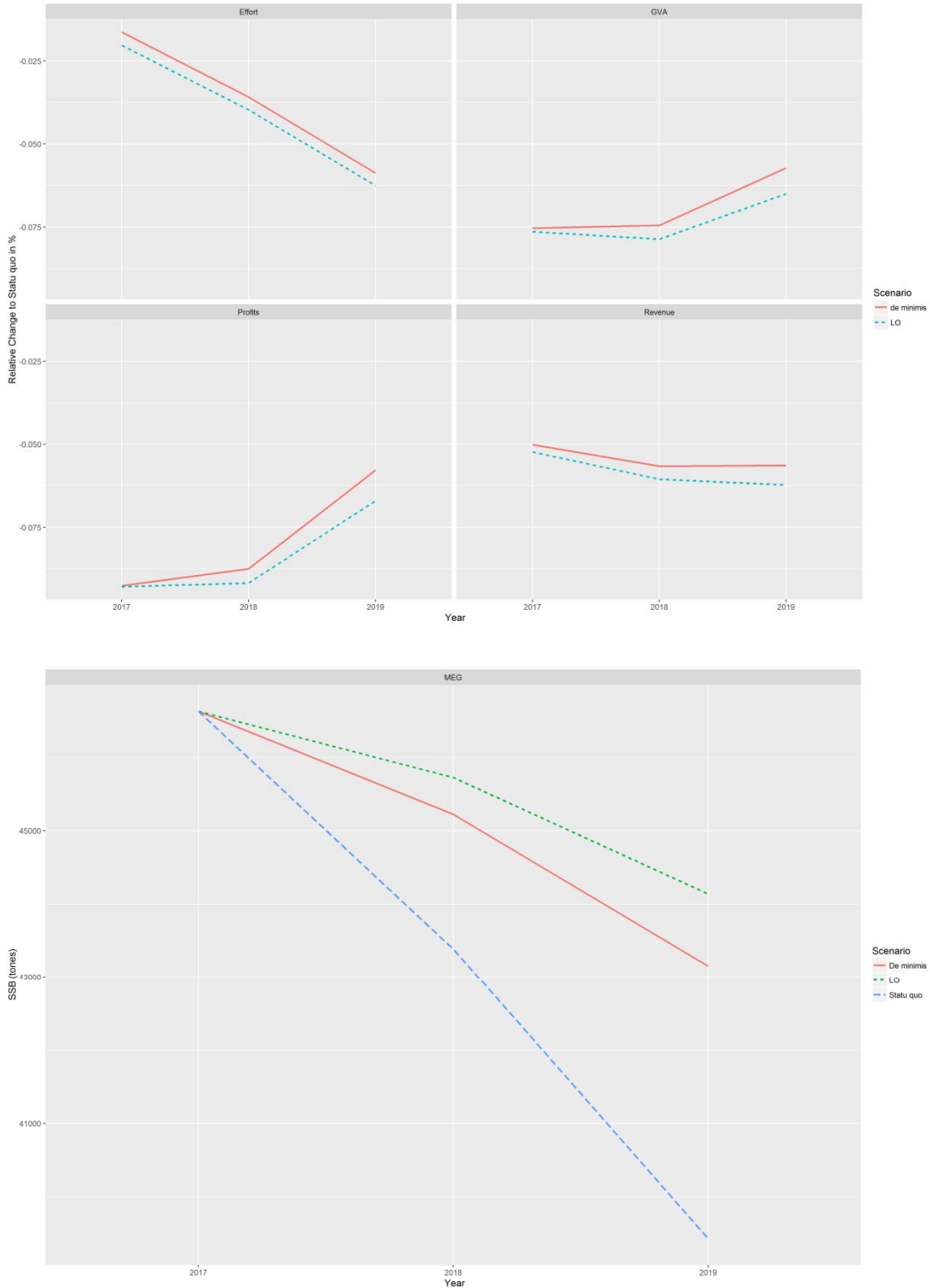


Figure 8. Evolution of Spawning Stock Biomass (SSB) for megrim under different scenarios. Figure 8 shows the evolution of the Spawning Stock Biomass (SSB) for the stock of megrim decreases slightly. However in terms of the differences between the different scenarios the reduction is of around a 5% comparing the landing obligation with the statu quo. The change if a de minimis for megrim is applied is of around 1%. Overall it can be affirmed that de minimis does not change the overall evolution of the SSB.

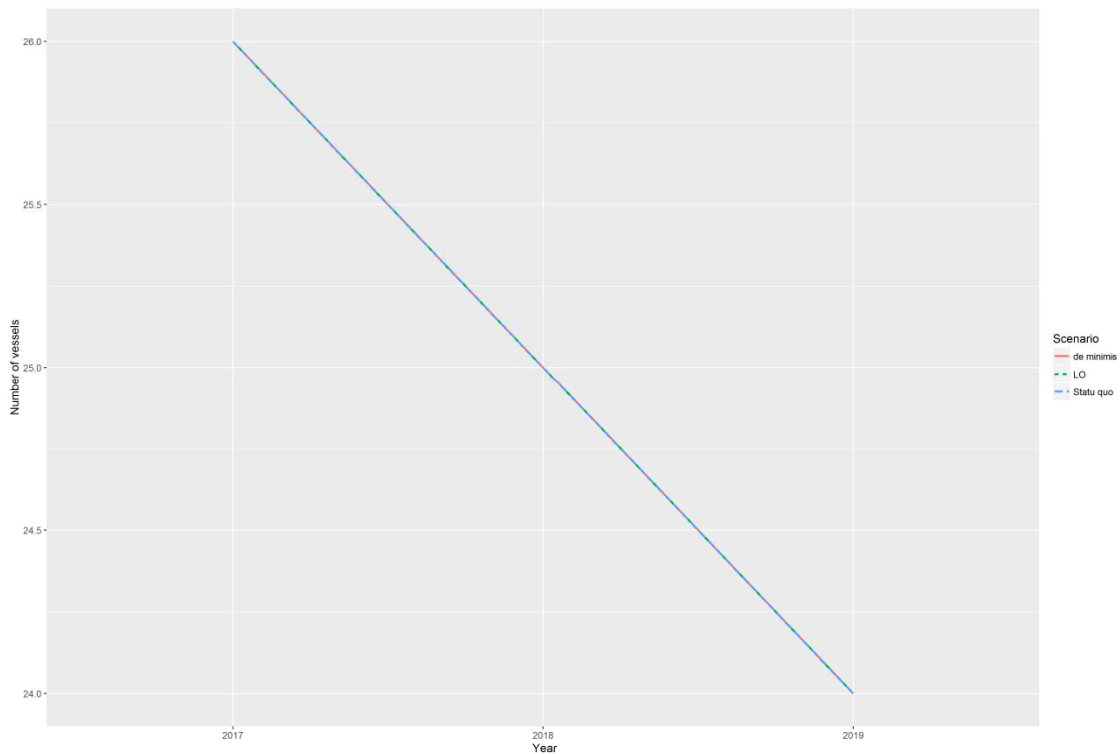


Figure 9. Evolution of the number of vessels for the OTB_DEF_70_100 métier of the Spanish trawl fleet operating in ICES sub area VII under different scenarios. Finally, in terms of the evolution of vessels and the subsequent evolution of crew members, the application of equation 1 (capital changes) in projection part is presented in Figure 9. The first result is that there are no differences between the scenarios simulated. The main reason for this result is that the profitability of each of the scenarios is close enough to not change the results derived from the investment-disinvestment decisions. The second result from Figure 9 is obtained the trend obtained with what has been observed in the



historical evolution of the fleet (Figure 6). The result is that there are no changes in the trend and that the evolution in terms of total number of vessels is likely to follow the decreasing trend observed in the recent past.

4. Conclusions

The application of the landing obligation on this fleet is likely to change the economic performance of it in a significant way. Revenues are reduced in a 5.8% and profits will be reduced in an 8.4%. It implies that the impact is high from the economic side. In absolute terms and in average the reduction in revenues by the application of the landing obligation will be of around 4 million Euros, and in terms of profits of around 2.5 million Euros. This impact is not likely to change the decreasing evolution of the overall number of vessels, which is likely to continue to decrease in the following years.

The application of the landing obligation has straightforward benefits from the SSB point of view. These benefits come from the reduction in the fishing mortality of megrim (due to a lower fishing effort) and from the change in the catch profile of megrim. However even if the biomass is higher, it is not enough to compensate the reduction in fishing effort required. That is, the result of a lower effort applied to a higher biomass is, in this case, negative.

The application of the de minimis is likely to slightly alleviate the economic performance negative effects of the landing obligation; however, this reduction is, by nature, small. The reason for this is that there is a big difference between the current discards levels of the fleet (35% -see Table 1) and the size of the de minimis simulated (7%, 7% and 6% for the years 2017, 2018 and 2019, respectively). In absolute terms the de minimis will increase the overall revenues in comparison with the landing obligation scenario (without exemptions) in 0.3 million Euros while in terms of profits this increase is of around 0.15 million Euros.



Annex: List of species

ANE Engraulis encrasicolus	EOI Eledone cirrhosa	MON Lophius piscatorius	SLI Molva macrophthalma
ANF	ETX Etmopterus spinax	MUR Mullus surmuletus	SLO Palinurus elephas
ANK Lophiidae	FLE Platichthys flesus	MUT Mullus barbatus	SMA Isurus oxyrinchus
BAS Lophius budegassa	FOR	MZZ	SMD Mustelus mustelus
BBS Serranus spp	FOX Phycis phycis	NEP Osteichthyes	SOL
BIB Scorpaena porcus	GAG Phycis spp	OCC Nephrops norvegicus	SOS Solea solea
BLI Trisopterus luscus	GAR Galeorhinus galeus	OMZ Octopus vulgaris	SQA Solea lascaris
BLL Molva dypterygia	GFB Belone belone	PAC Ommastrephid ae	SQC Illex argentinus
BRB Scophthalmus rhombus	GGD Phycis blennoides	POA Pagellus erythrinus	SQI Loligo spp
BRF Spondyliosoma cantharus	GUY Gaidropsarus mediterraneus	POK Brama brama	SQR Illex illecebrosus
BSF Helicolenus dactylopterus	HAD Trigla spp	POL Pollachius virens	SQZ Loligo vulgaris
BSS Aphanopus carbo	HAL Melanogrammus aeglefinus	RED Pollachius pollachius	SWO Loliginidae
BXD Dicentrarchus labrax	HKE Hippoglossus hippoglossus	RJC Sebastes spp	SYC Xiphias gladius
BYS Beryx decadactylus	HOM Merluccius merluccius	RJN Raja clavata	TDQ Scyliorhinus canicula
CBR Beryx splendens	JAX Trachurus trachurus	RPG Raja naevus	TUR Todaropsis eblanae
Serranus	Trachurus spp	Pagrus pagrus	Psetta maxima



cabrilla

COD	JOD	SBA	USB
Gadus morhua	Zeus faber	Pagellus acarne	Labrus bergylta
COE	LEM	SBG	WHB
Conger conger	Microstomus kitt	Sparus aurata	Micromesistius poutassou
CRE	LEZ	SBR	WHG
Cancer pagurus	Lepidorhombus spp	Pagellus bogaraveo	Merlangius merlangus
CTC	LHT	SCE	WIT
Sepia officinalis	Trichiurus lepturus	Pecten maximus	Glyptocephalus cynoglossus
CUX	LIN	SIL	
Holothuroidea	Molva molva	Atherinidae	
DEL	MAC	SKA	
Dentex macrophthalmus	Scomber scombrus	Raja spp	
DGS	MAS	SKJ	
Squalus acanthias	Scomber japonicus	Katsuwonus pelamis	

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